

EXHIBIT 3: NARRATIVE SUMMARY

Company Name: **Transamerica Financial Life Insurance Company**
 NAIC Code: **468-70688**
 SERFF Tracking #: **AEGC-129260356**

MEDICARE SUPPLEMENT GROUP INSURANCE PLANS 1990 and 2010 Standard Plans

Rate Changes Requested:

1990 Plans	Change Requested	2010 Plans	Change Requested
A	0%	A	0%
B	-5%	B	0%
C	-5%	C	0%
D	-10%	D	0%
E	0%	F	0%
F	-5%	G	0%
G	-10%	K	0%
H	0%	L	0%
I	0%	M	0%
J	0%	N	0%

All certificate holders with a 1990 standard plan B, C, D, F and G are affected by this filing. All other certificate holders are not affected and will continue to be charged their existing rates.

The new premium rate adjustment will be effective on 3/1/14 for all certificate holders with a 1990 standard plan B, C, D, F and G. Certificate holders paying monthly premiums will have their new rate effective on 3/1/14. Certificate holders paying non-monthly premiums will have their new rate effective with their first bill payable after 2/28/14.

Using an insured policy count as of 6/30/13, the number of certificate holders that will be affected by the above rate change are as follows:

1990 Plans	Count
B	95
C	844
D	43
F	1761
G	132
Total	2875

Guidance provided by the NAIC suggested that the rates for plans common to both Medicare Supplement 1990 and 2010 Standard Plans should converge to a common rate over time. With the proposed decreases for the 1990 plans, we have taken a step toward this end. Remaining differences in the base rates after the proposed changes will be as follows:

Plans	1990 Plans' Base Rate	2010 Plans' Base Rate	\$ Difference	% Difference
A	149.67	153.86	-4.19	<3%
B	210.14	205.52	4.62	<3%
C	239.27	237.74	1.53	<1%
D	240.22	221.41	18.81	<9%
F	244.69	239.31	5.38	<3%
G	244.51	221.66	22.85	<11%