

EXHIBIT 4 - PART A: SUMMARY OF PROPOSED PERCENTAGE RATE CHANGE TO EXISTING RATE

-- for Base Medical Plan with NON ROLLING Rate Structure

Excellus Health Plan, Inc.
 Company submitting the rate adjustment request

55107
 Company NAIC Code

EXHP-129644851
 SERFF tracking number

- => Use this Exhibit for the base medical plan type policy forms/products with NON ROLLING rate structure that are included in the rate adjustment submission.
- => This form must be submitted as an Excel file and as a PDF file.
- => The format of this exhibit is discussed below. Add more rows as needed. Only use the first tab for data entry.
- =>

Market segment refers to Individual (IND), Small Group (SG), Sole Proprietor (SP), Large Group (LG), Individual Healthy NY (HNY-IND), Small Group Healthy NY (HNY-SG), Individual Medicare Supplement (MS-INS), and Group Medicare Supplement (MS-GRP). If the proposed percentage rate change for Sole Proprietor is different from Small Group, then a separate market segment of Sole Proprietor (SP) is to be reported; otherwise, use small group. Use the drop down list to enter the market segment.
- => The proposed percentage rate change reflects the expected change in premium rate that would apply to the contract holder on that contract holder's next rate change date for each contract holder with the indicated base medical plan.
- => The product street name is the product name as advertised to consumers (i.e., as consumers are likely to refer to this product/policy form when communicating with the Department).
- => Provide a list of proposed rate changes for each base medical plan type, by product name/street name. If one policy form is used for more than one product, then a separate row should be entered for each policy form/product name/product street name combination.
- => The "proposed rate change" is just for the base medical product, excluding the impact of any riders.
 - Lowest should be the smallest percentage change that could affect any contract holder due to the proposed rate filing with that base medical product; the impact of riders is not included.
 - Highest should be the largest percentage change that could affect any contract holder due to the proposed rate filing with that base medical product; the impact of riders is not included.
 - The weighted average percentage should be developed based on annualized premium volume for that market segment/rating region/base medical product; the impact of riders is not included.

Base Medical Plan Non Rolling Rate Products

SERFF# EXHP-129644851

Policy Form #	Market Segment	Rating Region	Product Name	Product Street Name	Effective Date of New Rate	Proposed Percentage Rate Change		
						Lowest	Highest	Weighted Avg
EXC-22	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan A	Medicare Supplemental - Benefit Plan A	01/01/15	4.32%	4.32%	4.32%
EXC-23	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan B	Medicare Supplemental - Benefit Plan B	01/01/15	4.31%	4.31%	4.31%
EXC-24	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan C	Medicare Supplemental - Benefit Plan C	01/01/15	5.68%	5.68%	5.68%
EXC-25	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan F	Medicare Supplemental - Benefit Plan F	01/01/15	5.42%	5.42%	5.42%
EXC-26	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan F+	Medicare Supplemental - Benefit Plan F+	01/01/15	4.26%	4.26%	4.26%

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Policy Form #	Market Segment	Rating Region	Product Name	Product Street Name	Effective Date of New Rate	Proposed Percentage Rate Change		
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EXC-27	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan H	Medicare Supplemental - Benefit Plan H	01/01/15	2.83%	2.83%	2.83%
EXC-39	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan H (no drug)	Medicare Supplemental - Benefit Plan H (no drug)	01/01/15	4.49%	4.49%	4.49%
EXC-83	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan N	Medicare Supplemental - Benefit Plan N	01/01/15	-2.93%	-2.93%	-2.93%
EXC-85	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan A incl. Hospice	Medicare Supplemental - Benefit Plan A incl. Hospice	01/01/15	4.32%	4.32%	4.32%
EXC-86	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan B incl. Hospice	Medicare Supplemental - Benefit Plan B incl. Hospice	01/01/15	4.31%	4.31%	4.31%
EXC-87	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan C incl. Hospice	Medicare Supplemental - Benefit Plan C incl. Hospice	01/01/15	5.68%	5.68%	5.68%
EXC-88	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan F incl. Hospice	Medicare Supplemental - Benefit Plan F incl. Hospice	01/01/15	5.42%	5.42%	5.42%
EXC-89	MS-IND	Buffalo	Medicare Supplemental - Benefit Plan F+ incl. Hospice	Medicare Supplemental - Benefit Plan F+ incl. Hospice	01/01/15	4.26%	4.26%	4.26%
EXC-22	MS-IND	Rochester	Medicare Supplemental - Benefit Plan A	Medicare Supplemental - Benefit Plan A	01/01/15	4.32%	4.32%	4.32%
EXC-23	MS-IND	Rochester	Medicare Supplemental - Benefit Plan B	Medicare Supplemental - Benefit Plan B	01/01/15	4.30%	4.30%	4.30%
EXC-24	MS-IND	Rochester	Medicare Supplemental - Benefit Plan C	Medicare Supplemental - Benefit Plan C	01/01/15	5.68%	5.68%	5.68%
EXC-25	MS-IND	Rochester	Medicare Supplemental - Benefit Plan F	Medicare Supplemental - Benefit Plan F	01/01/15	5.42%	5.42%	5.42%
EXC-26	MS-IND	Rochester	Medicare Supplemental - Benefit Plan F+	Medicare Supplemental - Benefit Plan F+	01/01/15	4.25%	4.25%	4.25%
EXC-27	MS-IND	Rochester	Medicare Supplemental - Benefit Plan H	Medicare Supplemental - Benefit Plan H	01/01/15	2.83%	2.83%	2.83%
EXC-39	MS-IND	Rochester	Medicare Supplemental - Benefit Plan H (no drug)	Medicare Supplemental - Benefit Plan H (no drug)	01/01/15	4.49%	4.49%	4.49%
EXC-83	MS-IND	Rochester	Medicare Supplemental - Benefit Plan N	Medicare Supplemental - Benefit Plan N	01/01/15	-2.94%	-2.94%	-2.94%
EXC-85	MS-IND	Rochester	Medicare Supplemental - Benefit Plan A incl. Hospice	Medicare Supplemental - Benefit Plan A incl. Hospice	01/01/15	4.32%	4.32%	4.32%
EXC-86	MS-IND	Rochester	Medicare Supplemental - Benefit Plan B incl. Hospice	Medicare Supplemental - Benefit Plan B incl. Hospice	01/01/15	4.30%	4.30%	4.30%

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						Lowest	Highest	Weighted Avg
EXC-87	MS-IND	Rochester	Medicare Supplemental - Benefit Plan C incl. Hospice	Medicare Supplemental - Benefit Plan C incl. Hospice	01/01/15	5.68%	5.68%	5.68%
EXC-88	MS-IND	Rochester	Medicare Supplemental - Benefit Plan F incl. Hospice	Medicare Supplemental - Benefit Plan F incl. Hospice	01/01/15	5.42%	5.42%	5.42%
EXC-89	MS-IND	Rochester	Medicare Supplemental - Benefit Plan F+ incl. Hospice	Medicare Supplemental - Benefit Plan F+ incl. Hospice	01/01/15	4.25%	4.25%	4.25%
EXC-22	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan A	Medicare Supplemental - Benefit Plan A	01/01/15	4.33%	4.33%	4.33%
EXC-23	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan B	Medicare Supplemental - Benefit Plan B	01/01/15	4.30%	4.30%	4.30%
EXC-24	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan C	Medicare Supplemental - Benefit Plan C	01/01/15	5.68%	5.68%	5.68%
EXC-25	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan F	Medicare Supplemental - Benefit Plan F	01/01/15	5.42%	5.42%	5.42%
EXC-26	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan F+	Medicare Supplemental - Benefit Plan F+	01/01/15	4.25%	4.25%	4.25%
EXC-27	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan H	Medicare Supplemental - Benefit Plan H	01/01/15	2.83%	2.83%	2.83%
EXC-39	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan H (no drug)	Medicare Supplemental - Benefit Plan H (no drug)	01/01/15	4.50%	4.50%	4.50%
EXC-83	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan N	Medicare Supplemental - Benefit Plan N	01/01/15	-2.93%	-2.93%	-2.93%
EXC-85	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan A incl. Hospice	Medicare Supplemental - Benefit Plan A incl. Hospice	01/01/15	4.33%	4.33%	4.33%
EXC-86	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan B incl. Hospice	Medicare Supplemental - Benefit Plan B incl. Hospice	01/01/15	4.30%	4.30%	4.30%
EXC-87	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan C incl. Hospice	Medicare Supplemental - Benefit Plan C incl. Hospice	01/01/15	5.68%	5.68%	5.68%
EXC-88	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan F incl. Hospice	Medicare Supplemental - Benefit Plan F incl. Hospice	01/01/15	5.42%	5.42%	5.42%
EXC-89	MS-IND	Syracuse	Medicare Supplemental - Benefit Plan F+ incl. Hospice	Medicare Supplemental - Benefit Plan F+ incl. Hospice	01/01/15	4.25%	4.25%	4.25%
EXC-22	MS-IND	Utica	Medicare Supplemental - Benefit Plan A	Medicare Supplemental - Benefit Plan A	01/01/15	4.32%	4.32%	4.32%
EXC-23	MS-IND	Utica	Medicare Supplemental - Benefit Plan B	Medicare Supplemental - Benefit Plan B	01/01/15	4.31%	4.31%	4.31%

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Policy Form #	Market Segment	Rating Region	Product Name	Product Street Name	Effective Date of New Rate	Proposed Percentage Rate Change		
						Lowest	Highest	Weighted Avg
EXC-24	MS-IND	Utica	Medicare Supplemental - Benefit Plan C	Medicare Supplemental - Benefit Plan C	01/01/15	5.67%	5.67%	5.67%
EXC-25	MS-IND	Utica	Medicare Supplemental - Benefit Plan F	Medicare Supplemental - Benefit Plan F	01/01/15	5.43%	5.43%	5.43%
EXC-26	MS-IND	Utica	Medicare Supplemental - Benefit Plan F+	Medicare Supplemental - Benefit Plan F+	01/01/15	4.26%	4.26%	4.26%
EXC-27	MS-IND	Utica	Medicare Supplemental - Benefit Plan H	Medicare Supplemental - Benefit Plan H	01/01/15	2.83%	2.83%	2.83%
EXC-39	MS-IND	Utica	Medicare Supplemental - Benefit Plan H (no drug)	Medicare Supplemental - Benefit Plan H (no drug)	01/01/15	4.50%	4.50%	4.50%
EXC-83	MS-IND	Utica	Medicare Supplemental - Benefit Plan N	Medicare Supplemental - Benefit Plan N	01/01/15	-2.93%	-2.93%	-2.93%
EXC-85	MS-IND	Utica	Medicare Supplemental - Benefit Plan A incl. Hospice	Medicare Supplemental - Benefit Plan A incl. Hospice	01/01/15	4.32%	4.32%	4.32%
EXC-86	MS-IND	Utica	Medicare Supplemental - Benefit Plan B incl. Hospice	Medicare Supplemental - Benefit Plan B incl. Hospice	01/01/15	4.31%	4.31%	4.31%
EXC-87	MS-IND	Utica	Medicare Supplemental - Benefit Plan C incl. Hospice	Medicare Supplemental - Benefit Plan C incl. Hospice	01/01/15	5.67%	5.67%	5.67%
EXC-88	MS-IND	Utica	Medicare Supplemental - Benefit Plan F incl. Hospice	Medicare Supplemental - Benefit Plan F incl. Hospice	01/01/15	5.43%	5.43%	5.43%
EXC-89	MS-IND	Utica	Medicare Supplemental - Benefit Plan F+ incl. Hospice	Medicare Supplemental - Benefit Plan F+ incl. Hospice	01/01/15	4.26%	4.26%	4.26%
EXC-28	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan A	Medicare Supplemental - Benefit Plan A	01/01/15	4.33%	4.33%	4.33%
EXC-29	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan B	Medicare Supplemental - Benefit Plan B	01/01/15	4.31%	4.31%	4.31%
EXC-30	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan C	Medicare Supplemental - Benefit Plan C	01/01/15	5.67%	5.67%	5.67%
EXC-31	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan F	Medicare Supplemental - Benefit Plan F	01/01/15	5.43%	5.43%	5.43%
EXC-32	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan F+	Medicare Supplemental - Benefit Plan F+	01/01/15	4.27%	4.27%	4.27%
EXC-33	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan H	Medicare Supplemental - Benefit Plan H	01/01/15	2.83%	2.83%	2.83%
EXC-40	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan H (no drug)	Medicare Supplemental - Benefit Plan H (no drug)	01/01/15	4.49%	4.49%	4.49%
EXC-84	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan N	Medicare Supplemental - Benefit Plan N	01/01/15	-2.93%	-2.93%	-2.93%

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Policy Form #	Market Segment	Rating Region	Product Name	Product Street Name	Effective Date of New Rate	Proposed Percentage Rate Change		
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EXC-90	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan A incl. Hospice	Medicare Supplemental - Benefit Plan A incl. Hospice	01/01/15	4.33%	4.33%	4.33%
EXC-91	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan B incl. Hospice	Medicare Supplemental - Benefit Plan B incl. Hospice	01/01/15	4.31%	4.31%	4.31%
EXC-92	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan C incl. Hospice	Medicare Supplemental - Benefit Plan C incl. Hospice	01/01/15	5.67%	5.67%	5.67%
EXC-93	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan F incl. Hospice	Medicare Supplemental - Benefit Plan F incl. Hospice	01/01/15	5.43%	5.43%	5.43%
EXC-94	MS-GRP	Buffalo	Medicare Supplemental - Benefit Plan F+ incl. Hospice	Medicare Supplemental - Benefit Plan F+ incl. Hospice	01/01/15	4.27%	4.27%	4.27%
EXC-28	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan A	Medicare Supplemental - Benefit Plan A	01/01/15	4.33%	4.33%	4.33%
EXC-29	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan B	Medicare Supplemental - Benefit Plan B	01/01/15	4.31%	4.31%	4.31%
EXC-30	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan C	Medicare Supplemental - Benefit Plan C	01/01/15	5.67%	5.67%	5.67%
EXC-31	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan F	Medicare Supplemental - Benefit Plan F	01/01/15	5.43%	5.43%	5.43%
EXC-32	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan F+	Medicare Supplemental - Benefit Plan F+	01/01/15	4.27%	4.27%	4.27%
EXC-33	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan H	Medicare Supplemental - Benefit Plan H	01/01/15	2.83%	2.83%	2.83%
EXC-40	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan H (no drug)	Medicare Supplemental - Benefit Plan H (no drug)	01/01/15	4.49%	4.49%	4.49%
EXC-84	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan N	Medicare Supplemental - Benefit Plan N	01/01/15	-2.93%	-2.93%	-2.93%
EXC-90	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan A incl. Hospice	Medicare Supplemental - Benefit Plan A incl. Hospice	01/01/15	4.33%	4.33%	4.33%
EXC-91	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan B incl. Hospice	Medicare Supplemental - Benefit Plan B incl. Hospice	01/01/15	4.31%	4.31%	4.31%
EXC-92	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan C incl. Hospice	Medicare Supplemental - Benefit Plan C incl. Hospice	01/01/15	5.67%	5.67%	5.67%
EXC-93	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan F incl. Hospice	Medicare Supplemental - Benefit Plan F incl. Hospice	01/01/15	5.43%	5.43%	5.43%

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EXC-94	MS-GRP	Rochester	Medicare Supplemental - Benefit Plan F+ incl. Hospice	Medicare Supplemental - Benefit Plan F+ incl. Hospice	01/01/15	4.27%	4.27%	4.27%
EXC-28	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan A	Medicare Supplemental - Benefit Plan A	01/01/15	4.33%	4.33%	4.33%
EXC-29	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan B	Medicare Supplemental - Benefit Plan B	01/01/15	4.31%	4.31%	4.31%
EXC-30	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan C	Medicare Supplemental - Benefit Plan C	01/01/15	5.68%	5.68%	5.68%
EXC-31	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan F	Medicare Supplemental - Benefit Plan F	01/01/15	5.42%	5.42%	5.42%
EXC-32	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan F+	Medicare Supplemental - Benefit Plan F+	01/01/15	4.26%	4.26%	4.26%
EXC-33	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan H	Medicare Supplemental - Benefit Plan H	01/01/15	2.83%	2.83%	2.83%
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EXC-84	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan N	Medicare Supplemental - Benefit Plan N	01/01/15	-2.93%	-2.93%	-2.93%
EXC-90	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan A incl. Hospice	Medicare Supplemental - Benefit Plan A incl. Hospice	01/01/15	4.33%	4.33%	4.33%
EXC-91	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan B incl. Hospice	Medicare Supplemental - Benefit Plan B incl. Hospice	01/01/15	4.31%	4.31%	4.31%
EXC-92	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan C incl. Hospice	Medicare Supplemental - Benefit Plan C incl. Hospice	01/01/15	5.68%	5.68%	5.68%
EXC-93	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan F incl. Hospice	Medicare Supplemental - Benefit Plan F incl. Hospice	01/01/15	5.42%	5.42%	5.42%
EXC-94	MS-GRP	Syracuse	Medicare Supplemental - Benefit Plan F+ incl. Hospice	Medicare Supplemental - Benefit Plan F+ incl. Hospice	01/01/15	4.26%	4.26%	4.26%
EXC-28	MS-GRP	Utica	Medicare Supplemental - Benefit Plan A	Medicare Supplemental - Benefit Plan A	01/01/15	4.33%	4.33%	4.33%
EXC-29	MS-GRP	Utica	Medicare Supplemental - Benefit Plan B	Medicare Supplemental - Benefit Plan B	01/01/15	4.31%	4.31%	4.31%
EXC-30	MS-GRP	Utica	Medicare Supplemental - Benefit Plan C	Medicare Supplemental - Benefit Plan C	01/01/15	5.68%	5.68%	5.68%
EXC-31	MS-GRP	Utica	Medicare Supplemental - Benefit Plan F	Medicare Supplemental - Benefit Plan F	01/01/15	5.43%	5.43%	5.43%
EXC-32	MS-GRP	Utica	Medicare Supplemental - Benefit Plan F+	Medicare Supplemental - Benefit Plan F+	01/01/15	4.26%	4.26%	4.26%

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EXC-33	MS-GRP	Utica	Medicare Supplemental - Benefit Plan H	Medicare Supplemental - Benefit Plan H	01/01/15	2.83%	2.83%	2.83%
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EXC-84	MS-GRP	Utica	Medicare Supplemental - Benefit Plan N	Medicare Supplemental - Benefit Plan N	01/01/15	-2.94%	-2.94%	-2.94%
EXC-90	MS-GRP	Utica	Medicare Supplemental - Benefit Plan A incl. Hospice	Medicare Supplemental - Benefit Plan A incl. Hospice	01/01/15	4.33%	4.33%	4.33%
EXC-91	MS-GRP	Utica	Medicare Supplemental - Benefit Plan B incl. Hospice	Medicare Supplemental - Benefit Plan B incl. Hospice	01/01/15	4.31%	4.31%	4.31%
EXC-92	MS-GRP	Utica	Medicare Supplemental - Benefit Plan C incl. Hospice	Medicare Supplemental - Benefit Plan C incl. Hospice	01/01/15	5.68%	5.68%	5.68%
EXC-93	MS-GRP	Utica	Medicare Supplemental - Benefit Plan F incl. Hospice	Medicare Supplemental - Benefit Plan F incl. Hospice	01/01/15	5.43%	5.43%	5.43%
EXC-94	MS-GRP	Utica	Medicare Supplemental - Benefit Plan F+ incl. Hospice	Medicare Supplemental - Benefit Plan F+ incl. Hospice	01/01/15	4.26%	4.26%	4.26%