



Aetna Inc.
151 Farmington Avenue
Hartford, CT 06156-3010

<Date>

<Plan sponsor first> <Plan sponsor last>

<Title>

<Company Name>

<Address>

<City>, <ST> <ZIP>

<Group ID>

RE: Notice of proposed rate increase

Dear <Plan sponsor name>:

New York law requires that we send you and your employees, who are certificate holders, notice when we ask the New York Department of Financial Services (formerly the New York State Insurance Department) to approve a rate increase. Therefore, we want you to know that we filed our 2012 and 2013 rates with the Department of Financial Services for plans renewing from July, 1 2012 through June 30, 2013.

Proposed Rates

We have requested a rate increase of 10.9% more than the current premium charged for your community rated large group HMO plans offered by Aetna Health Inc. This increase is intended to be effective upon your renewal on or after July 1, 2012.

Please note that while we try to provide you with the most accurate information possible, your final rate may differ based on the enrollment census, benefit plan design, and other features you select upon renewal.

Please feel free to contact your Aetna Account Manager if you have questions or concerns.

Prior Notice of Rate Change Action

The Department of Financial Services may approve, modify, or disapprove our proposed rate changes. You will receive additional notice concerning the Department of Financial Service's approval or modification of our proposed rate changes and how your renewal is affected at least 60 days prior to your renewal date.

Why Rates Change

Every year, we spend considerable time evaluating both medical cost history and rates to ensure we account for the current cost trends in the plan premium. The requested increase is directly related to the rising cost of health care services in New York.

These changes have required us to request a rate increase with the Department of Financial Services for all current and new community rated large group HMO customers.

30 Day Comment Period

Plan Sponsors and subscribers have the opportunity to submit written comments to the Department of Financial Services on Aetna's rate filing application and the proposed rate changes within 30 days from the date Aetna submits the rate filing application. The rate filing application was submitted/will be submitted on **XX/XX/XXXX** . **If you are interested in submitting comments, you must do so by <DATE>**. Comments can be submitted to the Department of Financial Services at:

Health Bureau-Premium Rate Adjustments
Department of Financial Services
25 Beaver Street, New York, NY 10004

Phone: 1-800-342-3736

Email: PremiumRateIncreases@dfs.ny.gov

Online at: http://www.dfs.ny.gov/insurance/health/prior_app/prior_app_comment.htm#online

Comments should clearly identify you are commenting on the proposed rate increase for the community rated large group HMO plans offered by Aetna Health Inc. All submitted comments will be posted on the Department of Financial Services' website with personal identifying information removed. You may also contact the Department of Financial Services for additional information.

Aetna will also review any comments and answer any questions you may have concerning these proposed rate changes, including the start and conclusion of the 30-day comment period. Please direct your comments and questions to your Aetna Account Manager, or to us at 1-800-227-2641.

Additional Information

Aetna has prepared a narrative summary that provides a more detailed, plain English explanation of the reasons why a premium rate adjustment is being requested. This summary will be posted on both the Aetna website and the New York State Department of Financial Services' website. You can access this information at the following sites:

<http://www.aetna.com/individuals-families-health-insurance/member-guidelines/stateprocess.html>
http://www.dfs.ny.gov/insurance/health/prior_app/prior_app_rate_change_details.htm

Sincerely,
Aetna

Enclosure: Subscriber letter

Aetna is the brand name used for products and services provided by one or more of the Aetna group of subsidiary companies, including Aetna Health Inc., Aetna Health Insurance Company of New York, and its affiliates (Aetna).
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